

Talius appoints experienced healthcare technology executive as Head of Sales

28 September 2026

Talius Group Limited ("Talius" or "the Company") (ASX: TAL) is pleased to announce the appointment of Jamie Straw as Head of Sales, effective 12 October 2026.

Mr Straw brings more than two decades of sales and business development experience, including extensive experience in healthcare technology, aged care and enterprise technology solutions.

Most recently, Mr Straw served as Sales Manager at Acetek Health & Aged Care, a provider of integrated healthcare technology solutions to aged care and hospital facilities. In this role, he led a multidisciplinary sales team, developed and implemented sales strategies and managed relationships with major customers across the healthcare sector.

His earlier experience includes senior commercial roles at Datanet Asia Pacific and Tech Data, where he was Medical Manager for Australia and New Zealand. Across these roles, he has developed experience in complex technology sales, introducing new products to market and managing enterprise customer and channel partner relationships.

As Head of Sales, Mr Straw will lead Talius' sales activities across all its markets, with a focus on expanding adoption of the Company's platform across residential aged care, retirement living and home care.

His appointment supports Talius' focus on developing a more structured and scalable sales function, strengthening customer and channel partner relationships and converting commercial opportunities into contracted deployments and recurring software revenue.

Talius Managing Director and Chief Executive Officer, Pat Howard, said:

"Jamie brings extensive experience in healthcare technology sales and a strong track record of building and leading sales teams. He has been a strong supporter of Talius and has wonderful knowledge of the Talius platform."

"His appointment strengthens our commercial capabilities as we pursue larger opportunities, expand adoption of the Talius platform and convert our pipeline into contracted deployments and recurring revenue."

This announcement has been authorised for release by the Board of Directors of Talius Group Ltd.

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About Talius Group Limited (ASX: TAL)

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.