

Talius Signs 3-year MSA and Initial Statement of Work with Seventh-day Adventist Aged Care (North New South Wales) Ltd.

29 June 2026

HIGHLIGHTS

- **\$1.15M contract signed with Seventh-day Adventist Aged Care (North New South Wales) ("ASL")**
- **This new MSA with ASL is roughly double the Adventist Retirement Plus Queensland deal announced in April 2026 (\$565K) and 2.5x the ARR contribution (\$102,804 vs \$40,768)**
- **Demonstrates the velocity of the MSA-led commercial model, with the ASL MSA executed within approximately ten weeks of the Adventist Retirement Plus (Qld) engagement**
- **Initial rollout includes two villages (Avondale and Alstonville) delivering \$838,884 in hardware revenue and \$102,804 in incremental ARR**
- **Strengthens Talius' presence in retirement living and supports the Company's subscription-led ARR growth strategy with renewed activity under the Aged Care Act 2024 regulatory tailwind**

Talius Group Limited (Talius or the Company) (ASX: TAL), Australia's leading aged care data platform delivering real-time care workflows and automated compliance, is pleased to announce it has executed a three-year Master Services Agreement (**MSA**) and initial Statement of Work (**SOW**) with Seventh-day Adventist Aged Care (North New South Wales) (**ASL**) for the installation of Nurse Call and Sleep Systems across two Northern NSW retirement villages. This agreement establishes a direct commercial relationship with ASL, expanding Talius' engagement with the Adventist aged care and retirement network following the April 2026 MSA with Adventist Retirement Plus (Qld).

This engagement reflects the increasing regulatory focus created by the Aged Care Act 2024, including digital compliance expectations, care minute requirements and strengthened accountability obligations for Responsible Persons. Aged care operators including ASL are increasingly turning to integrated platforms to help manage these obligations, and Talius is positioned as a device-agnostic platform combining real-time sensor data, CSIRO-validated analytics and automated compliance workflows.

Pat Howard, Managing Director and CEO of Talius, commented:

"Signing a Master Services Agreement with ASL in Northern NSW within approximately ten weeks of the Adventist Retirement Plus (Qld) engagement demonstrates the velocity advantage of our MSA-led commercial model. Each new MSA lands with lower friction than a standalone procurement cycle would allow, and the initial Statement of Work across Avondale and Alstonville is our largest single aged care contract this year. We look forward to completing both projects by September 2026 and continuing to deepen our relationship across the broader Adventist network."

Contract Details

ASL operates six retirement villages and three residential aged care facilities across northern NSW, providing 163 aged care beds alongside independent living and home care services. Under the MSA, Talius will deploy its Nurse Call and Sleep Systems across two Northern NSW retirement

villages operated by ASL, with hardware supply and installation expected to be completed by September 2026:

Village	Hardware	Total Contract Value (3 years)
Avondale	\$585,725	\$796,949
Alstonville	\$253,159	\$350,347
Total	\$838,884	\$1,147,296

Strategic Rationale

This MSA follows the April 2026 Master Services Agreement with Seventh-day Adventist Aged Care (South Queensland), operating as Adventist Retirement Plus. Each Adventist regional entity operates as a separate signing party, with the Northern NSW MSA executed within approximately ten weeks of the Queensland agreement. The pace at which the Company is securing successive Adventist engagements reflects the scalability of Talius' commercial model and the growing recognition of the Talius platform across the Adventist network.

The two Northern NSW villages represent a combined contract value of \$1,147,296, comprising \$838,884 in hardware and \$308,412 in recurring platform revenue over the three-year term, equating to \$102,804 per annum in incremental ARR.

This represents an approximate 3.1% uplift on Talius' reported \$3.3M ARR base from a single SOW. The hardware revenue is expected to be recognised on installation completion by September 2026. Together with the April 2026 Queensland engagement, total contracted Adventist revenue now stands at approximately \$1.7M, with approximately \$143,572 in combined ARR across both engagements.

Beyond the initial two sites, the executed MSA enables further villages within the ASL portfolio to be added via subsequent Statements of Work without re-engaging the procurement process.

This multi-site rollout potential is consistent with Talius' platform adoption model, where a single MSA can underpin materially larger contracted ARR and hardware revenue over time. The retirement living vertical continues to represent a scalable, repeatable channel, and this engagement deepens the Company's penetration within it.

Outlook

Talius is in active discussions with additional Adventist regional entities regarding the implementation of further Master Services Agreements, which would support the rollout of the Talius platform across additional sites within the Adventist network.

The Company will continue to progress its pipeline of MSA-led engagements across aged care and retirement living operators, with a focus on accelerating ARR growth and broadening platform adoption. As regulatory pressure and care quality obligations intensify across the sector, Talius is well positioned to convert pipeline momentum into contracted, recurring revenue.

This announcement has been authorised by the Board of Directors of Talius Group Limited.

Investor Enquiries:

Andrew Ritter

Company Secretary

1300 889 838

investors@Talius.com.au

Dannika Warburton

Investor & Media Relationstalius@investability.com.au**More on TALIUS**[Investor Centre](#)[About Us](#)[News](#)**About Talius Group Limited (ASX: TAL)**

Talius Group Limited (ASX: TAL) is a real-time healthcare data platform company delivering integrated care technology across Australia's aged care sector.

The Company's device-agnostic Talius One Platform combines real-time sensor data, CSIRO-validated analytics and automated compliance workflows in a single governed environment, delivering automated alerts, workflow integration and compliance reporting across home care, retirement living, residential aged care and hospital settings. Deployed by major aged care providers including Bolton Clarke, UnitingCare, Keyton and St John, the Platform supports proactive care delivery and operational efficiency across the care continuum.

As of FY25, Talius has 51,150+ active subscriptions and \$3.3M in Annual Recurring Revenue (+12.7% YoY). The Company is executing a disciplined platform scaling strategy under CEO Pat Howard, whose previous leadership at MSL Solutions delivered a growth in market capitalisation from \$16M to \$120M.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.